

|    | A      | B   | C              | D              | E              | F              | G              | H                         | I   |
|----|--------|---|----------------|----------------|----------------|----------------|----------------|---------------------------|---|
| 1  | ACCT # | SUBPROGRAM/ ITEM/ACCOUNT CODE                               | 2018 Budget    | 2018 Mid-Year  | 2019 Budget    | 2019 Mid-Year  | 2020 Budget    | Change from 2019 Mid-Year | Last revised 8/21/19  |
| 2  |        | PROJECTED REVENUES  |                |                |                |                |                |                           |   |
| 3  |        | REVENUE SOURCE  |                |                |                |                |                |                           |   |
| 4  | 4010   | STATE AIDS - 4010   | \$2,131,274.00 | \$2,131,274.00 | \$2,199,966.00 | \$2,199,966.00 | \$2,199,966.00 | \$0.00                    | Includes keeping the additional \$68,693 State Aid that was added in 2019   |
| 5  | 4030   | INTEREST INCOME - 4030                                      | \$13,000.00    | \$13,000.00    | \$24,800.00    | \$26,000.00    | \$26,200.00    | \$200.00                  | money market and state pool interest based on maintaining 2019 rates - allocated interest to holding accounts above 1%  |
| 6  | 4040   | ALLOCATED INTEREST - 4040                                   | \$0.00         | \$0.00         | \$1,200.00     | \$0.00         | \$0.00         | \$0.00                    | Allocated interest is recorded in member holding accounts   |
| 7  | 4041   | Interest/Dividends Fixed Income - 4041                      | \$35,000.00    | \$35,000.00    | \$35,000.00    | \$35,000.00    | \$43,000.00    | \$8,000.00                | interest/dividend income projected, based on based on FBB projections   |
| 8  | 4042   | Interest/Dividends CD Account - 4042                        |                |                | \$8,500.00     | \$8,500.00     | \$14,700.00    | \$6,200.00                | interest/dividend income projected, based on based on FBB projections   |
| 9  | 4050   | GENERAL CARRYOVER - 4050                                    | \$912,673.32   | \$1,013,190.30 | \$941,630.30   | \$956,824.09   | \$830,037.00   | -\$126,787.09             | 2020 starting balance is estimated by taking the 2019 starting balance of \$956,824.09 - purchase of 1 van (\$33,000) and 1 truck (\$53,000), delivery bins (\$3,365), delivery carts (\$7,635), anniversary cards (\$412), new phone/video conferencing equipment (\$21,375)   |
| 10 | 4060   | CHANGE IN MARKET APPREC FIXED INC - 4060                    |                |                |                |                |                |                           |   |
| 11 | 4090   | SAUK COUNTY LIBRARY SERVICE - 4090 (Sauk Cty Del in 4126)   | \$995,421.00   | \$1,012,988.00 | \$1,012,988.00 | \$1,042,896.00 | \$0.00         | -\$1,042,896.00           | Discontinuing fiscal agency role for Sauk County in 2020  |
| 12 | 4110   | GREEN COUNTY LIBRARY SERVICE - 4110 (Green Cty Del in 4124) | \$424,503.00   | \$423,814.00   | \$423,814.00   | \$430,820.00   | \$0.00         | -\$430,820.00             | Discontinuing fiscal agency role for Green County in 2020   |
| 13 | 4120   | MEMBER DELIVERY (BY COUNTY) - 4120                          | \$389,392.00   | \$389,392.00   | \$393,290.00   | \$393,290.00   | \$397,235.00   | \$3,945.00                | 1% increase   |
| 14 | 4130   | OTHER DELIVERY (LINK EXPRESS) - 4130                        | \$12,000.00    | \$12,000.00    | \$12,000.00    | \$12,000.00    | \$12,000.00    | \$0.00                    |   |
| 15 | 4150   | PROCEEDS FROM SALE OF A VEHICLE - 4150                      | \$5,500.00     | \$5,500.00     | \$7,500.00     | \$7,500.00     | \$7,500.00     | \$0.00                    |   |
| 16 | 4170   | MULTI-TYPE AND INTERSYSTEM DELIVERY - 4170                  | \$1,220,557.00 | \$1,220,557.00 | \$1,228,019.00 | \$1,228,019.00 | \$1,234,347.00 | \$6,328.00                | UW not increasing in 2020 (originally projected to go up \$4,444), 1.6% for Systems, 1% increase for private colleges   |
| 17 | 4180   | SPECIAL REQUEST DELIVERY SERVICE - 4180                     | \$20,000.00    | \$20,000.00    | \$20,000.00    | \$20,000.00    | \$20,000.00    | \$0.00                    |   |
| 18 | 4220   | WLA RENT - 4220   | \$26,341.75    | \$26,341.75    | \$27,395.42    | \$27,395.42    | \$28,491.24    | \$1,095.82                | 4% increase built into lease.   |
| 19 | 4241   | 3RD PARTY ANNUAL SUPPORT AND MAINTENANCE FEES - 4241        | \$126,381.52   | \$126,381.52   | \$118,602.60   | \$118,602.60   | \$131,549.00   | \$12,946.40               | Includes Bibliotheca support and maintenance fees charged to members and MyPC fees to members. Used 2019 actual numbers for Bibliotheca \$103,374 plus \$20,000 earned from providing front line support = 123,374. My PC = \$8,175. But won't be final number until fall 2019.   |
| 20 | 4242   | ILS/TECHNOLOGY MEMBER PAYMENTS - 4242                       | \$2,164,217.00 | \$2,164,217.00 | \$2,152,057.00 | \$2,152,057.00 | \$2,155,791.60 | \$3,734.60                | Does not include MyPC. Includes \$1,134,067.60 for ILS (\$1,144,067.60-\$10,000 for Bibliotheca that will be billed from acct 4241), \$1,266,080 (\$1,276,080-other \$10,000 for Bibliotheca billed from 4142) for Tech - SCLS contribution of \$244,356(was \$250,356-\$6,000 for Black Mesh to be paid by account 7745) |

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| 21 | 4243   | Back Up Collaboration System Contribution Income - 4243 |                 |                  |                  | \$135,000.00     |                 | -\$135,000.00             | This is the amount that other systems are contributing to the statewide back up collaboration project.  |
| 22 | 4245   | TECHNOLOGY CARRYOVER FOR EQUIPMENT REPLACEMENT - 4245   | \$560,382.95    | \$685,692.95     | \$704,178.95     | \$818,864.08     | \$826,145.08    | \$7,281.00                | 2020 starting amount = anticipated ending amount on 2019 mid-year budget  |
| 23 | 4246   | ENTERPRISE WIRELESS CARRYOVER - 4246                    | \$0.00          | \$0.00           |                  |                  | \$0.00          | \$0.00                    | Moved to tech carryover   |
| 24 | 4247   | LIBRARY ONLINE CARRYOVER - 4247                         | \$0.00          | \$0.00           |                  |                  | \$0.00          | \$0.00                    | Moved to tech carryover   |
| 25 | 4270   | ILS CARRYOVER FOR FUTURE DEVELOPMENT - 4270             | \$458,650.28    | \$410,162.28     | \$400,162.28     | \$420,962.99     | \$420,962.99    | \$0.00                    | 2020 starting amount = anticipated ending amount on 2019 mid-year budget  |
| 26 | 4280   | Consulting Services Fees - 4280                         | \$0.00          |                  | \$0.00           | \$0.00           | \$0.00          | \$0.00                    |   |
| 27 |        | Marketing/PR/Advocacy Services                          |                 |                  |                  |                  |                 |                           |   |
| 28 |        | Web Services  |                 |                  |                  |                  |                 |                           |   |
| 29 |        | Public Library Administration Services                  |                 |                  |                  |                  |                 |                           |   |
| 30 |        | CE Services   |                 |                  |                  |                  |                 |                           |   |
| 31 |        | Youth Services  |                 |                  |                  |                  |                 |                           |   |
| 32 |        | Building Design Services                                |                 |                  |                  |                  |                 |                           |   |
| 33 | 4290   | Foundation Admin Fees - 4290                            | \$9,500.00      | \$9,500.00       | \$13,000.00      | \$13,000.00      | \$15,000.00     | \$2,000.00                | Based on 2018 and 2019 YTD performance  |
| 34 | 4405   | Miscellaneous Admin Income - 4405                       |                 | \$0.00           | \$0.00           | \$0.00           | \$0.00          | \$0.00                    |   |
| 35 | 9102   | LSTA - TECHNOLOGY (11-142) - 9102                       | \$0.00          | \$0.00           | \$0.00           | \$0.00           |                 | \$0.00                    |   |
| 36 | 9113   | LSTA - DELIVERY (11-116) - 9113                         | \$75,000.00     | \$75,000.00      | \$75,000.00      | \$75,000.00      | \$75,000.00     | \$0.00                    |   |
| 37 | 9120   | LSTA-Serving the Homeless - 9120                        | \$0.00          | \$0.00           | \$0.00           | \$0.00           |                 | \$0.00                    |   |
| 38 | 9125   | LSTA-Serving Job Seekers (16-121) - 9125                |                 | \$0.00           | \$0.00           | \$0.00           |                 | \$0.00                    |   |
| 39 |        | LSTA-Adverse Childhood Exp (16-211)                     |                 | \$0.00           | \$0.00           | \$0.00           |                 | \$0.00                    |   |
| 40 | 9140   | LSTA-DIGITAL CONTENT BUYING POOL - 9140                 | \$0.00          | \$0.00           | \$0.00           | \$0.00           |                 | \$0.00                    |   |
| 41 | 9145   | LSTA-SERVING OLDER ADULTS                               |                 | \$40,000.00      | \$0.00           | \$0.00           |                 | \$0.00                    |   |
| 42 | 9156   | TEACH Training Grant                                    |                 | \$3,159.00       | \$2,004.00       | \$2,004.00       |                 | -\$2,004.00               |   |
| 43 | 9158   | WISElearn Grant   |                 |                  |                  | \$60,000.00      |                 | -\$60,000.00              | 2019 Digitization grant   |
| 44 | 9160   | Enterprise Wireless Income-9160                         | \$0.00          | \$0.00           | \$0.00           | \$0.00           |                 | \$0.00                    |   |
| 45 | 9165   | Back Up Collaboration LSTA                              |                 |                  |                  | \$399,500.00     |                 | -\$399,500.00             | 2019 back up collaboration project  |
| 46 | 9170   | MEMBERS DIGITAL CONTENT BUYING POOL - 9170              | \$276,314.00    | \$276,314.00     | \$283,288.00     | \$283,288.00     | \$277,867.00    | -\$5,421.00               | For 2020: Digital Media Buying Pool (\$257,867), MAD no longer paying \$2091 of this for SCIDS, they will buy SCIDS (for Advantage) materials out of the Supplementary Agreement starting in 2020, Advantage (\$20,000). Does not include Flipster. |
| 47 | 9175   | Digitization Collaboration LSTA                         |                 |                  |                  | \$6,700.00       |                 | -\$6,700.00               | For 2019 digitization project with Manitowoc-Calumet  |
| 48 |        |   |                 |                  |                  |                  |                 |                           |   |
| 49 |        | TOTAL REVENUE ( without carry over funds)               | \$ 7,924,401.27 | \$ 7,984,438.27  | \$ 8,038,424.02  | \$8,676,538.02   | \$6,638,646.84  | -\$2,037,891.18           | Total Revenue with additional state aid.  |
| 50 |        | TOTAL CARRY OVER FUNDS                                  | \$ 1,931,706.55 | \$ 2,109,045.53  | \$ 2,045,971.53  | \$ 2,196,651.16  | \$2,077,145.07  | -\$119,506.09             |   |
| 51 |        | GRAND TOTAL ALL REVENUE SOURCES                         | \$ 9,856,107.82 | \$ 10,093,483.80 | \$ 10,084,395.55 | \$ 10,873,189.18 | \$ 8,715,791.91 | -\$2,157,397.27           | Grand Total Revenue with additional state aid.  |

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| 52 |        |  |              |               |              |               |              |                           |  |
| 53 |        | PROJECTED EXPENDITURES   |              |               |              |               |              |                           |  |
| 54 |        |  |              |               |              |               |              |                           |  |
| 55 |        |  |              |               |              |               |              |                           |  |
| 56 |        | INTERLOAN AND RESOURCE SERVICES  |              |               |              |               |              |                           |  |
| 57 |        |  |              |               |              |               |              |                           |  |
| 58 | 5130   | MADISON PUBLIC LIBRARY - 5130  | \$266,184.00 | \$266,184.00  | \$266,184.00 | \$266,184.00  | \$266,184.00 | \$0.00                    |  |
| 59 | 5230   | DAMAGED MATERIALS - 5230   | \$250.00     | \$250.00      | \$200.00     | \$200.00      | \$200.00     | \$0.00                    |  |
| 60 | 5260   | NET LENDER PAYMENTS - 5260   | \$0.00       | \$0.00        | \$0.00       | \$0.00        | \$0.00       | \$0.00                    |  |
| 61 | 5310   | OUT-OF-SYSTEM INTERLOAN - 5310   | \$28,542.39  | \$28,542.39   | \$29,757.00  | \$29,757.00   | \$28,490.17  | -\$1,266.83               |  |
| 62 |        | WorldShare ILL:  | \$25,492.39  | \$25,492.39   | \$25,294.00  | \$25,294.00   | \$26,242.46  | \$948.46                  | One flat fee for SCLS includes access. We do not get a separate bill for MFD or BAR. MID is paid out of the WIM account. Billed July - June adjust at 6 mths |
| 63 |        | ILL/IFM for STP  |              | \$0.00        | \$1,413.00   | \$1,413.00    | \$1,197.71   | -\$215.29                 | ILL for STP  |
| 64 |        | 1/4 of OCLC Access Fee:  | \$0.00       | \$0.00        | \$0.00       | \$0.00        | \$0.00       | \$0.00                    | No longer a separate fee   |
| 65 |        | IFM Fees:  | \$250.00     | \$250.00      | \$250.00     | \$250.00      | \$250.00     | \$0.00                    | Works as ILL loaning credit to offset when we have to pay to borrow  |
| 66 |        | WISCAT fees/RLL: pd to DPI   | \$2,800.00   | \$2,800.00    | \$2,800.00   | \$2,800.00    | \$800.00     | -\$2,000.00               | \$200 x 4 members (MAD, MID, MFD, STP): pd to DPI, not OCLC  |
| 67 | 5320   | ONLINE CONTENT AND MEMBERSHIPS - 5320                                  | \$45,642.29  | \$45,642.29   | \$43,823.00  | \$43,823.00   | \$44,808.00  | \$985.00                  |  |
| 68 |        | WorldCat Discovery Subscription (First Search)for members and patrons: | \$25,322.00  | \$25,322.00   | \$26,272.00  | \$26,272.00   | \$27,257.00  | \$985.00                  | Billed July-June Adjust at 6 mths  |
| 69 |        | WPLC Membership:   | \$8,493.00   | \$8,493.00    | \$5,605.00   | \$5,605.00    | \$5,605.00   | \$0.00                    | same as 2019   |
| 70 |        | WPLC Purchasing Pool for e-Content:                                    | \$0.00       | \$0.00        |              |               | \$0.00       | \$0.00                    |  |
| 71 |        | WILS membership:   | \$10,746.00  | \$10,746.00   | \$10,746.00  | \$10,746.00   | \$10,746.00  | \$0.00                    | same as 2019   |
| 72 |        | SRLAAW:  | \$1,081.29   | \$1,081.29    | \$1,200.00   | \$1,200.00    | \$1,200.00   | \$0.00                    | 1/10 of 1% of SCLS state aid paid to SRLAAW for advocacy. Madison will pay half of this. Plus \$100 for annual dues  |
| 73 |        | Recollection WI:   | \$0.00       | \$0.00        | \$0.00       | \$0.00        | \$0.00       | \$0.00                    | WPLC paying this fee   |
| 74 |        |  |              |               |              |               |              |                           |  |
| 75 |        | SUBPROGRAM I. TOTALS   | \$340,618.68 | \$340,618.68  | \$339,964.00 | \$339,964.00  | \$339,682.17 | -\$281.83                 |  |
| 76 |        |  |              |               |              |               |              |                           |  |
| 77 |        | MULTITYPE LIBRARY COOPERATION  |              |               |              |               |              |                           |  |
| 78 |        |  |              |               |              |               |              |                           |  |
| 79 | 5510   | STAFF SALARIES AND WAGES - 5510  | \$17,823.11  | \$17,823.11   | \$18,001.34  | \$18,001.34   | \$18,181.36  | \$180.02                  | Includes 1% salary increase  |
| 80 |        |  |              |               |              |               |              |                           |  |
| 81 |        | SUBPROGRAM III. TOTALS   | \$ 17,823.11 | \$ 17,823.11  | \$ 18,001.34 | \$ 18,001.34  | \$ 18,181.36 | \$180.02                  |  |
| 82 |        |  |              |               |              |               |              |                           |  |
| 83 |        | ILS/TECHNOLOGY SERVICES  |              |               |              |               |              |                           |  |
| 84 |        |  |              |               |              |               |              |                           |  |
| 85 | 5530   | ILS CONTRACTED SUPPORT - 5530  | \$103,270.00 | \$103,270.00  | \$98,511.96  | \$98,511.96   | \$103,149.96 | \$4,638.00                |  |
| 86 | 5535   | ILS CONTRACTED DEVELOPMENT --5535                                      | \$10,000.00  | \$10,000.00   | \$20,000.00  | \$20,000.00   | \$20,000.00  | \$0.00                    |  |
| 87 | 5540   | ILS THIRD PARTY MAINTENANCE & STARTUP -- 5540                          | \$79,696.00  | \$79,696.00   | \$56,964.00  | \$56,964.00   | \$57,165.00  | \$201.00                  |  |
| 88 | 5545   | ILS TELENOTICE PHONE CHARGES -- 5545                                   | \$7,100.00   | \$7,100.00    | \$6,950.00   | \$6,950.00    | \$7,803.00   | \$853.00                  |  |





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| 149 | 6610   | RESOURCE LIBRARY SERVICES - 6610                               | \$2,086.00     | \$2,086.00      | \$2,086.00      | \$2,086.00     | \$0.00         | -\$2,086.00               |   |
| 150 |        | REIMBURSEMENTS TO LIBRARIES                                    |                |                 |                 |                |                |                           |   |
| 151 | 6640   | 1. BARABOO - 6640  | \$260,153.00   | \$261,436.00    | \$261,436.00    | \$269,619.00   | \$0.00         | -\$269,619.00             |   |
| 152 | 6650   | 2. LAVALLE - 6650  | \$29,698.00    | \$29,132.00     | \$29,132.00     | \$24,450.00    | \$0.00         | -\$24,450.00              |   |
| 153 | 6660   | 3. NORTH FREEDOM - 6660  | \$20,844.00    | \$18,850.00     | \$18,850.00     | \$20,039.00    | \$0.00         | -\$20,039.00              |   |
| 154 | 6670   | 4. PLAIN - 6670  | \$80,052.00    | \$72,799.00     | \$72,799.00     | \$79,819.00    | \$0.00         | -\$79,819.00              |   |
| 155 | 6680   | 5. PRAIRIE DU SAC - 6680                                       | \$69,250.00    | \$83,746.00     | \$83,746.00     | \$88,861.00    | \$0.00         | -\$88,861.00              |   |
| 156 | 6690   | 6. REEDSBURG - 6690  | \$233,528.00   | \$233,678.00    | \$233,678.00    | \$236,393.00   | \$0.00         | -\$236,393.00             |   |
| 157 | 6691   | 7. ROCK SPRINGS - 6691   | \$15,573.00    | \$9,922.00      | \$9,922.00      | \$12,773.00    | \$0.00         | -\$12,773.00              |   |
| 158 | 6692   | 8. SAUK CITY - 6692  | \$91,260.00    | \$93,890.00     | \$93,890.00     | \$98,278.00    | \$0.00         | -\$98,278.00              |   |
| 159 | 6693   | 9. SPRING GREEN - 6693   | \$73,312.00    | \$81,776.00     | \$81,776.00     | \$81,582.00    | \$0.00         | -\$81,582.00              |   |
| 160 | 6698   | PAYMENTS TO LIBRARIES IN ADJACENT CO. - 6698                   | \$52,657.00    | \$58,282.00     | \$58,282.00     | \$60,286.00    | \$0.00         | -\$60,286.00              |   |
| 161 | 6699   | WIS DELLS REIMBURSEMENT - 6699                                 | \$47,008.00    | \$47,391.00     | \$47,391.00     | \$48,710.00    | \$0.00         | -\$48,710.00              |   |
| 162 | 6700   | Technology reimbursement to libraries (new budget line) - 6700 | \$20,000.00    | \$20,000.00     | \$20,000.00     | \$20,000.00    | \$0.00         | -\$20,000.00              |   |
| 163 |        |  |                |                 |                 |                |                |                           |   |
| 164 |        | SUBPROGRAM VII. TOTALS   | \$ 995,421.00  | \$ 1,012,988.00 | \$ 1,012,988.00 | \$1,042,896.00 | \$ -           | -\$1,042,896.00           |   |
| 165 |        |  |                |                 |                 |                |                |                           |   |
| 166 |        | CONT. ED & PROF. DEVELOPMENT                                   |                |                 |                 |                |                |                           |   |
| 167 |        |  |                |                 |                 |                |                |                           |   |
| 168 | 7010   | CONTRACTED TRAINING & CONSULTATION - 7010                      | \$20,000.00    | \$15,000.00     | \$15,000.00     | \$15,000.00    | \$15,000.00    | \$0.00                    | In 2020 split Evanced (\$1900) with another account 7752, as room scheduling tool used internally as well.                      |
| 169 | 7030   | PROFESSIONAL MATERIALS - 7030                                  | \$2,000.00     | \$2,000.00      | \$2,000.00      | \$2,000.00     | \$2,000.00     | \$0.00                    |   |
| 170 | 7050   | SUBSCRIPTIONS - 7050   | \$3,250.00     | \$3,250.00      | \$3,250.00      | \$3,250.00     | \$3,523.00     | \$273.00                  | Budget \$3,000 for Jean, plus \$312 for the WI State Journal subscription and \$211 for Kerrie's HR Employment Law subscription |
| 171 | 7070   | MEM LIB PROFESSIONAL DEVELOPMENT - 7070                        | \$21,000.00    | \$21,000.00     | \$21,000.00     | \$21,000.00    | \$21,000.00    | \$0.00                    |   |
| 172 | 7090   | MEETING SUPPLIES - 7090  | \$1,000.00     | \$1,000.00      | \$1,000.00      | \$1,000.00     | \$1,500.00     | \$500.00                  |   |
| 173 |        |  |                |                 |                 |                |                |                           |   |
| 174 |        | SUBPROGRAM VIII. TOTALS  | \$ 47,250.00   | \$ 42,250.00    | \$ 42,250.00    | \$ 42,250.00   | \$ 43,023.00   | \$ 773.00                 |   |
| 175 |        |  |                |                 |                 |                |                |                           |   |
| 176 |        | DELIVERY AND MATERIALS CONTROL                                 |                |                 |                 |                |                |                           |   |
| 177 |        |  |                |                 |                 |                |                |                           |   |
| 178 | 7210   | FLEET EXPENSES - 7210  | \$92,000.00    | \$92,000.00     | \$90,422.00     | \$90,422.00    | \$85,000.00    | -\$5,422.00               | reduced fuel rebate due to rising fuel costs.   |
| 179 | 7220   | STAFF SALARIES - 7220  | \$1,035,386.00 | \$1,035,386.00  | \$1,044,125.00  | \$1,044,125.00 | \$1,049,887.63 | \$5,762.63                | includes 1% salary increase   |
| 180 | 7260   | BONDING, CARGO, AND FLEET INSURANCE - 7260                     | \$76,000.00    | \$76,000.00     | \$76,500.00     | \$76,500.00    | \$68,773.00    | -\$7,727.00               | New insurance provider UFG offering lower rates.  |
| 181 | 7270   | SUPPLIES AND EQUIPMENT - 7270                                  | \$8,000.00     | \$8,000.00      | \$8,000.00      | \$8,000.00     | \$8,000.00     | \$0.00                    |   |
| 182 | 7280   | FLEET REPLACEMENT - 7280                                       | \$0.00         | \$0.00          | \$0.00          | \$0.00         | \$0.00         | \$0.00                    | Buying 2 vehicles in 2020, it will come out of contingency.   |
| 183 | 7290   | CONTRACTED SERVICES - 7290                                     | \$44,101.00    | \$44,101.00     | \$45,425.00     | \$45,425.00    | \$46,800.00    | \$1,375.00                | 3% Waltco increase  |
| 184 | 7295   | DELIVERY FACILITY - 7295                                       | \$185,000.00   | \$185,000.00    | \$185,500.00    | \$185,500.00   | \$186,000.00   | \$500.00                  |   |

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| 185 | 7297   | MARATHON COUNTY DELIVERY - 7297              |                 |                 |                 |                 | \$30,796.66    | \$30,796.66               | Funds allocated to start up of new delivery hub. Reduced the original \$35,240.66 amount by \$4,444 to accommodate UW Delivery contract not going up in 2020.   |
| 186 |        |  |                 |                 |                 |                 |                |                           |   |
| 187 |        | SUBPROGRAM IX. TOTALS                        | \$ 1,440,487.00 | \$ 1,440,487.00 | \$ 1,449,972.00 | \$ 1,449,972.00 | \$1,475,257.29 | \$25,285.29               |   |
| 188 |        |  |                 |                 |                 |                 |                |                           |   |
| 189 |        | PROGRAM DEVELOPMENT                          |                 |                 |                 |                 |                |                           |   |
| 190 |        |  |                 |                 |                 |                 |                |                           |   |
| 191 | 7430   | YOUTH LITERACY SUPPLEMENTS-7430              | \$31,275.00     | \$31,275.00     | \$31,275.00     | \$31,275.00     | \$31,275.00    | \$0.00                    | Combines incentive and performer for Youth Literacy Supplements   |
| 192 | 7440   | SLP LIVE PERFORMANCES - 7440                 | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00         | \$0.00                    | moved to 7430   |
| 193 | 7450   | SLP PRINTING AND SUPPLIES - 7450             | \$4,100.00      | \$4,100.00      | \$4,100.00      | \$4,100.00      | \$4,100.00     | \$0.00                    |   |
| 194 | 7460   | SYSTEM CELEBRATION - 7460                    | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00         | \$0.00                    |   |
| 195 | 7470   | C & Y A/SPECIAL NEEDS MATERIALS - 7470       | \$4,500.00      | \$4,500.00      | \$4,500.00      | \$4,500.00      | \$4,500.00     | \$0.00                    |   |
| 196 | 7475   | EXPERIMENTAL SERVICES FOR LIBRARIES - 7475   | \$12,000.00     | \$12,000.00     | \$10,000.00     | \$10,000.00     | \$10,000.00    | \$0.00                    | Includes wireless labs, gadgets, ILS and Tech experimental projects, maker kit maintenance, other. Not covering Tableau anymore (covered under 7752)            |
| 197 |        |  |                 |                 |                 |                 |                |                           |   |
| 198 |        | SUBPROGRAM X. TOTALS                         | \$51,875.00     | \$51,875.00     | \$49,875.00     | \$49,875.00     | \$49,875.00    | \$0.00                    |   |
| 199 |        |  |                 |                 |                 |                 |                |                           |   |
| 200 |        | ADMINISTRATION AND COORDINATION              |                 |                 |                 |                 |                |                           |   |
| 201 |        |  |                 |                 |                 |                 |                |                           |   |
| 202 | 7610   | STAFF SALARIES AND WAGES - 7610              | \$237,384.59    | \$237,384.59    | \$241,510.50    | \$241,510.50    | \$245,797.90   | \$4,287.40                | Includes 1% salary increase   |
| 203 | 7650   | FACILITY - HQ - 7650                         | \$227,704.50    | \$227,704.50    | \$234,499.00    | \$234,499.00    | \$239,055.00   | \$4,556.00                |   |
| 204 | 7646   | 7646 Floor Mats                              | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00         | \$0.00                    |   |
| 205 | 7651   | 7651 Rent                                    | \$202,022.00    | \$202,022.00    | \$208,699.00    | \$208,699.00    | \$213,505.00   | \$4,806.00                | \$13,529.61/mo base rent thru 5/2020, then 3% escalator to \$13,935.50 for rest of yr + \$1729/mo taxes + \$1296.75/mo CAM+ annual CAM/Taxes audit amt \$12,000 |
| 206 | 7652   | 7652 Utilities                               | \$15,000.00     | \$15,000.00     | \$15,000.00     | \$15,000.00     | \$14,000.00    | -\$1,000.00               | based on last 2 years   |
| 207 | 7653   | 7653 Janitorial                              | \$9,682.50      | \$9,682.50      | \$9,800.00      | \$9,800.00      | \$9,800.00     | \$0.00                    | \$175/week + \$370 floor wax and \$330 shampoo  |
| 208 | 7654   | 7654 Offsite Storage                         | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,750.00     | \$750.00                  | Based on 2018   |
| 209 | 7655   | SUPPLIES - 7655                              | \$3,000.00      | \$3,000.00      | \$3,000.00      | \$3,000.00      | \$4,500.00     | \$1,500.00                |   |
| 210 | 7656   | 7656 Administration                          | \$3,000.00      | \$3,000.00      | \$3,000.00      | \$3,000.00      | \$4,500.00     | \$1,500.00                | Average of last 2 years   |
| 211 | 7657   | 7657 Automation (ILS)                        | \$0.00          | \$0.00          |                 |                 | \$0.00         | \$0.00                    |   |
| 212 | 7666   | VENDING EXPENSES - 7666                      | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00         | \$0.00                    |   |
| 213 | 7670   | TELEPHONE - 7670                             | \$12,700.00     | \$12,700.00     | \$12,450.00     | \$12,450.00     | \$12,300.00    | -\$150.00                 |   |
| 214 | 7672   | 7672 SC Headquarters                         | \$9,700.00      | \$9,700.00      | \$9,700.00      | \$9,700.00      | \$9,500.00     | -\$200.00                 | Based on last 2 years   |
| 215 | 7673   | 7673 Delivery                                | \$3,000.00      | \$3,000.00      | \$2,750.00      | \$2,750.00      | \$2,800.00     | \$50.00                   | Based on last 2 years   |
| 216 | 7680   | POSTAGE - 7680                               | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00       | \$0.00                    |   |
| 217 | 7681   | 7681 Administration                          |                 |                 |                 |                 |                | \$0.00                    |   |
| 218 | 7682   | 7682 Automation                              |                 |                 |                 |                 |                | \$0.00                    |   |
| 219 | 7690   | BOARD TRAVEL & EXPENSES & MEMBERSHIPS - 7690 | \$4,800.00      | \$4,800.00      | \$4,775.00      | \$4,775.00      | \$4,700.00     | -\$75.00                  |   |

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| 220 | 7700   | EMPLOYEE INSURANCES - 7700                         | \$610,754.84 | \$618,694.84   | \$642,579.81 | \$642,579.81  | \$623,860.25 | -\$18,719.56              | 3% increases (8% dental) projected in 2020  |
| 221 | 7701   | 7701 Health Insurance                              | \$560,283.00 | \$567,683.00   | \$588,617.81 | \$588,617.81  | \$564,834.82 | -\$23,782.99              | Projected 3% increase in premiums over 2019 actual rates. Includes Digitization & Workforce Development Specialists' health   |
| 222 | 7702   | 7702 Income Continuation Insurance                 | \$0.00       | \$0.00         | \$0.00       | \$0.00        | \$0.00       | \$0.00                    | Premium holiday expected to remain in place   |
| 223 | 7703   | 7703 Dental Insurance                              | \$39,560.53  | \$40,017.53    | \$42,169.67  | \$42,169.67   | \$46,637.08  | \$4,467.41                | Projected 8% increase in premiums over 2019 actual rates. Includes Digitization & Workforce Development Specialists' dental.  |
| 224 | 7704   | 7704 Life Insurance                                | \$10,911.31  | \$10,994.31    | \$11,792.33  | \$11,792.33   | \$12,388.35  | \$596.02                  | Projected 3% increase in premiums over 2019 actual rates. Includes Digitization & Workforce Development Specialists' life.  |
| 225 | 7710   | WISCONSIN RETIREMENT - 7710                        | \$180,243.00 | \$183,098.00   | \$192,298.13 | \$192,298.13  | \$186,831.11 | -\$5,467.02               | Projected increase from 6.55% to 6.7% . Includes Digitization & Workforce Development Specialists' WRS.   |
| 226 | 7720   | SOCIAL SECURITY/MEDICARE (FICA) - 7720             | \$196,979.00 | \$200,977.00   | \$210,154.39 | \$210,154.39  | \$213,322.08 | \$3,167.69                | Projected 2020 FICA. Includes Digitization & Workforce Development Specialists' FICA  |
| 227 | 7730   | WORKERS COMP AND GENERAL INS - 7730                | \$19,000.00  | \$19,000.00    | \$16,930.00  | \$16,930.00   | \$11,658.00  | -\$5,272.00               | Insurance now through United Fire Group: 5% of worker's comp (\$2300), Cyber liability (\$4,120), Employment Practices (\$1593), D&O (\$1566), property (\$1579), Inland Marine/Property in Transit (\$500)   |
| 228 | 7735   | UNEMPLOYMENT - 7735                                | \$2,004.08   | \$2,004.05     | \$2,500.00   | \$2,500.00    | \$2,000.00   | -\$500.00                 |   |
| 229 | 7740   | AUDIT - 7740                                       | \$19,000.00  | \$19,000.00    | \$19,000.00  | \$19,000.00   | \$19,000.00  | \$0.00                    | 2019 actual   |
| 230 | 7745   | CONTRACTED SERVICES HQ - 7745                      | \$13,122.00  | \$13,122.00    | \$29,852.26  | \$29,852.26   | \$24,547.00  | -\$5,305.26               | \$1,000 base, \$122 NCOA fee to match address to Nat'l database and \$16,000 for Contegix, \$5,850 for SSL certificates for members and \$1,575 for SCLS website.   |
| 231 | 7750   | BOOKKEEPING - 7750                                 | \$8,500.00   | \$8,500.00     | \$8,500.00   | \$8,500.00    | \$9,300.00   | \$800.00                  |   |
| 232 | 7751   | Flexible Spending Account (FSA) Fees - 7751        | \$1,000.00   | \$1,000.00     | \$1,000.00   | \$1,000.00    | \$1,250.00   | \$250.00                  |   |
| 233 | 7752   | SCLS COMPUTER HARDWARE AND SUPPLIES - 7752         | \$19,000.00  | \$19,000.00    | \$19,000.00  | \$19,000.00   | \$21,000.00  | \$2,000.00                | Includes SCLS staff PCs, peripherals, 1 meeting room laptop/year, Tech recycling, software to include Survey Monkey, Type Pad, Form Assembly and upgrade and half of the Evanced subscription (split with 7010). Any purchases above this amount will be paid for out of carryover funds. Tableau (and all software) comes out of this account. |
| 234 | 7760   | SCLS OFFICE EQUIPMENT AND REPAIRS - 7760           | \$2,000.00   | \$2,000.00     | \$2,000.00   | \$2,000.00    | \$2,000.00   | \$0.00                    |   |
| 235 | 7771   | First Bus. Bank Fees Fixed Income Portfolio - 7771 | \$9,500.00   | \$9,500.00     | \$10,100.00  | \$10,100.00   | \$10,000.00  | -\$100.00                 | based on 2019   |
| 236 | 7772   | FBB fee CD Account - 7772                          |              | \$0.00         | \$1,265.00   | \$1,265.00    | \$1,300.00   | \$35.00                   | based on 2019   |
| 237 | 8010   | DELIVERY/GENERAL CARRYOVER - 8010                  | \$912,673.32 | \$1,013,190.30 | \$941,630.30 | \$956,824.09  | \$830,037.00 | -\$126,787.09             | 2020 starting balance is estimated by taking the 2019 starting balance of \$956,824.09 - purchase of 1 vans (\$33,000) and 1 truck (\$53,000), delivery bins (\$3,365), delivery carts (\$7,635), anniversary cards (\$412), new phone/video conferencing equipment (\$21,375)  |



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| 238 | 8011   | BANK SERVICE FEES - 8011  | \$2,000.00      | \$2,000.00       | \$2,000.00       | \$2,000.00       | \$1,300.00      | -\$700.00                 | based on 2019   |
| 239 | 8015   | LEGAL FEES-8015   | \$2,000.00      | \$2,000.00       | \$2,000.00       | \$2,000.00       | \$2,000.00      | \$0.00                    |   |
| 240 |        |   |                 |                  |                  |                  |                 |                           |   |
| 241 |        | SUBPROGRAM XI. TOTALS   | \$2,484,165.33  | \$2,599,475.28   | \$2,597,844.39   | \$2,613,038.18   | \$2,466,558.34  | -\$146,479.84             |   |
| 242 |        |   |                 |                  |                  |                  |                 |                           |   |
| 243 |        | SPECIAL FUNDS   |                 |                  |                  |                  |                 |                           |   |
| 244 |        |   |                 |                  |                  |                  |                 |                           |   |
| 245 | 9103   | LSTA - TECHNOLOGY - 9103  | \$0.00          | \$0.00           | \$0.00           | \$0.00           | \$0.00          | \$0.00                    |   |
| 246 | 9114   | LSTA - DELIVERY - 9114  | \$75,000.00     | \$75,000.00      | \$75,000.00      | \$75,000.00      | \$75,000.00     | \$0.00                    |   |
| 247 | 9121   | LSTA - Serving the Homeless - 9121                                      |                 | \$0.00           | \$0.00           | \$0.00           | \$0.00          | \$0.00                    |   |
| 248 | 9126   | LSTA - Serving Job Seekers (16-121)- 9126                               |                 | \$0.00           | \$0.00           | \$0.00           | \$0.00          | \$0.00                    |   |
| 249 |        | LSTA-Adverse Childhood Exp (16-211)                                     |                 | \$0.00           | \$0.00           | \$0.00           | \$0.00          | \$0.00                    |   |
| 250 | 9141   | LSTA - DIGITAL CONTENT BUYING POOL - 9141                               |                 | \$0.00           | \$0.00           | \$0.00           | \$0.00          | \$0.00                    |   |
| 251 | 9146   | LSTA-SERVING OLDER ADULTS   |                 | \$40,000.00      |                  |                  | \$0.00          | \$0.00                    |   |
| 252 | 9157   | TEACH Training Grant  |                 | \$3,159.00       | \$2,004.00       | \$2,004.00       | \$0.00          | -\$2,004.00               | 2019 Digitization grant   |
| 253 | 9159   | WISElearn Grant   |                 |                  |                  | \$60,000.00      | \$0.00          | -\$60,000.00              |   |
| 254 | 9166   | Back Up Collaboration LSTA 2019   |                 |                  |                  | \$399,500.00     | \$0.00          | -\$399,500.00             | 2019 back up collaboration project  |
| 255 | 9171   | MEMBERS DIGITAL CONTENT BUYING POOL - 9171                              | \$276,314.00    | \$276,314.00     | \$283,288.00     | \$283,288.00     | \$277,867.00    | -\$5,421.00               | For 2020: Digital Media Buying Pool (\$257,867), MAD no longer paying \$2091 of this for SCIDS, they will buy SCIDS (for Advantage) materials out of the Supplementary Agreement starting in 2020, Advantage (\$20,000). Does not include Flipster. |
| 256 | 9176   | Digitization Collaboration LSTA   |                 |                  |                  | \$6,700.00       | \$0.00          | -\$6,700.00               | For 2019 digitization project with Manitowoc-Calumet  |
| 257 |        |   |                 |                  |                  |                  |                 |                           |   |
| 258 |        | SUBPROGRAM XIII. TOTALS   | \$ 351,314.00   | \$ 394,473.00    | \$ 360,292.00    | \$826,492.00     | \$352,867.00    | -\$473,625.00             |   |
| 259 |        |   |                 |                  |                  |                  |                 |                           |   |
| 260 |        | PROJECTED EXPENDITURE TOTALS (without contingencies)                    | \$7,915,915.30  | \$7,975,952.27   | \$8,031,143.02   | \$8,669,257.02   | \$6,633,650.84  | -\$2,035,606.18           |   |
| 261 |        | PROJECTED CONTINGENCY EXPENSE TOTALS                                    | \$ 1,940,192.52 | \$ 2,117,531.53  | \$ 2,053,252.53  | \$ 2,203,932.16  | \$2,082,141.07  | -\$121,791.09             |   |
| 262 |        | GRAND TOTAL   | \$ 9,856,107.82 | \$ 10,093,483.80 | \$ 10,084,395.55 | \$ 10,873,189.18 | \$ 8,715,791.91 | -\$2,157,397.27           |   |
| 263 |        |   |                 |                  |                  |                  |                 |                           |   |
| 264 |        | Net Profit (Loss): Total Revenue/Carryover - Total Expenses/Contingency | \$ -            | \$ -             | \$ -             | \$ -             | \$ -            | \$0.00                    |   |
| 265 |        | Projected increase (or decrease) of contingency funds)                  | \$ 8,485.97     | \$ 8,486.00      | \$ 7,281.00      | \$ 7,281.00      | \$ 4,996.00     | -\$2,285.00               |   |
| 266 |        |   |                 |                  |                  |                  |                 |                           |   |
| 267 |        |   |                 |                  |                  |                  |                 |                           |   |
| 268 |        |   |                 |                  |                  |                  |                 |                           | 2020 = Adding \$4,996.00 to Tech Carryover for MyPC   |
| 269 |        |   |                 |                  |                  |                  |                 |                           | 2020 = adding any for PC support?   |