

## **Delivery Report for SCLS Board of Trustees November, 2022**

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### **Expense Comparisons: 2014 and 2022:**

For this late 2022 Board Report, I thought I would extend from the presentation that I prepared for October and include some data about Delivery expenses that compares categories from 2014 to today. In each category, I will present the figures as they have accumulated through October 31<sup>st</sup> of each year respectively. Alongside that, I will provide context to the differences.

### **Salaries:**

<b>2014:</b>	<b>\$848,509</b>
<b>2022:</b>	<b>\$794,255</b>

There are 2 primary factors why the 2022 line is 6.4% lower than 8 years ago:

1. We have 1 less manager on staff.
2. Part time hours have been drastically reduced

At the same time, our pay scale has inched up for our driver staff at (mostly) 1% per year. Annual bonuses were part of the budget line in recent years. Those have been removed from this exercise, but they should be noted as another means of compensation that we have employed. While we have strategically allocated hours to specific areas more efficiently, our staff has done a nice job of understanding these adjustments and have adapted accordingly.

### **Fleet Expenses:**

<b>2014:</b>	<b>\$141,047</b>
<b>2022:</b>	<b>\$158,375</b>

Under the direction of Jesse Stewart, the change from 2014 to 2022 is primarily fuel cost. In 2014, we also had relatively high fuel costs to contend with. In 2022, they shot up quite a bit. This line also includes items that have been hit by inflation in 2022 as well: motor oil, tires, supplies, parts, and farmed out repair jobs.

For us to be just \$17,000 above 2014 is no small feat that should be admired under this current financial climate.

### **Contracted Services:**

<b>2014:</b>	<b>\$35,199</b>
<b>2022:</b>	<b>\$63,215</b>

While inflation has definitely hit the contracted services line, we have expanded our use of this kind of service to meet a 5-day calendar versus the 4-day calendar we served back in 2014. Still, this one outpaces where we budgeted for this year and we will look to reign it back in with adjustments where we can.

### **Bonding and Insurance:**

<b>2014:</b>	<b>\$73,118</b>
<b>2022:</b>	<b>\$70,344</b>

This line continues to be the work of Kerrie Goeden and our insurance broker to shop for good deals on an annual basis. To maintain these levels, we also have to be safe workers and keep our claims low. We will be paying more based on those factors in 2023.

### **Supplies and Equipment:**

<b>2014:</b>	<b>\$11,746 (5028 for new bins)</b>
<b>2022:</b>	<b>\$3,506</b>

In 2014, we had a purchase of new bins for \$5,028. So, if you subtract that out, 2014 was at \$6,718. Ultimately, we are limiting our supply purchases to just the necessities right now.

### **Facility:**

<b>2014:</b>	<b>\$160,406</b>
<b>2022:</b>	<b>\$173,545</b>

The facility line includes rent, which only rises 1% per year since 2014. Just like the fleet expenses, we have been hit by higher costs for utilities and maintenance work. All-in-all, we are doing remarkably well.

### **New Full Time Hire:**

We are pleased to welcome in a new staff member. Marcus Kelley began working with us on November 9. He will fill a valuable role with our team and help close some of the gap that has been created by some long-term attendance gaps. His training will last about a month and he will gradually be up to speed very soon!

### **Friday After Thanksgiving – Working!**

We have solicited sufficient volunteers to operate on a partial basis for the Friday after Thanksgiving. This team will work on a SCLS dedicated holiday to help ease the massive flow of materials through the holiday weekend and into the following week. If we fully observed the holiday and had no operation on this date, we projected about 30% more returning bins to Delivery than a normal Monday. This would squeeze our resources and also overload our trucks to a point that is less safe while also accumulating more materials than we can even process. Working in this abbreviated fashion on Friday will mute that effect and allow us to have a relatively “normal” start to the week.

Our goal will be to exchange and gather as many materials as we can on this day in a 5-hour window. This will mean bypassing certain libraries in favor of quick and productive locations. Our intent is to get all the way up to Wood and Portage counties in addition to working in the very voluminous Madison area locations with our lite staff.